

## COMMENT AND REVIEW

to the
REQUEST FOR PROPOSAL (RFP) #110822
Entitled

## **Pre-Engineered Buildings with Related Materials and Services**

The following advertisement was placed September 20, 2022 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website <a href="www.sourcewell-mn.gov">www.sourcewell-mn.gov</a>, Sourcewell Procurement Portal <a href="https://proportal.sourcewell-mn.gov">https://proportal.sourcewell-mn.gov</a>, Sourcewell Procurement Portal <a href="https://proportal.sourcewell-mn.gov">https://proportal.sourcewell-mn.gov</a>, Biddingo, Merx, The New York State Contract Reporter <a href="www.nyscr.ny.gov">www.nyscr.ny.gov</a>, PublicPurchase.com, September 21, 2022 in Oregon's *Daily Journal of Commerce*, and on September 20 and September 27, 2022 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Pre-Engineered Buildings with Related Materials and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 8, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Miller Buildings, Inc.
Morton Buildings, Inc.
Northern Tier Contracting, Inc.
Nucor Buildings Group
Nucor Corporation on behalf of its Nucor Buildings
Group
Panel Built, Inc.
PorterCorp
Prime Vendor, Inc.
PWXPress
RCP Shelters
Regina Construction Association
SDB, Inc.

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Clearspan Fabric Structures International, Inc.	Sled Consulting, LLC
Construction Industry Center	SOUTHSIDE LUMBER
Construction Reporter	SteelMaster Buildings, LLC
Craftmaster Hardware, LLC	Technology International, Inc.
Jacco & Associates	TSG Industries
Johnson-Laux Construction Ohio, LLC	Validated Custom Solutions
K-Con, Inc.	Vigil Contracting, Inc.
KYA Services, LLC	Wright Construction Group
Lakeshore Learning Materials	WWRC, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 8, 2022, at 4:32:09 pm CT. Proposals were received from the following:

BlueScope Construction, Inc.
Clearspan Fabric Structures International, Inc.
Morton Buildings, Inc.
Nucor Corporation
PorterCorp

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst Brandon Town, CPSM, CPSD, Procurement Analyst Nick Scholer, Procurement Analyst Beverly Hoemberg, Procurement Analyst

## The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from PorterCorp, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

BlueScope Construction, Inc. is a manufacturer and general contractor that is offering turnkey design-build new construction, renovation, repairs, and restorations. They provide wood frame, brick and mortar, concrete, and conventional steel solutions. BlueScope has a strong sales and distribution network throughout the United States and Canada to meet the needs of Sourcewell participating entities. BlueScope offers a competitive discount and financing options are available.

ClearSpan Fabric Structures International, Inc. is offering metal and prefabricated buildings, design-build services, inspection, repair, and installation. They have a sales force that is available to serve in the United States and Canada. ClearSpan has a noteworthy 50-year warranty on their frame and 40-year warranty on paint. They are offering a substantial discount off MSRP pricing to Sourcewell participating entities.

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For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #110822 to:

BlueScope Construction, Inc. #110822-BSC Clearspan Fabric Structures International, Inc. #110822-CSS

The preceding recommendations were approved on January 3, 2023.

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Kim Austin, MBA, CPPB, Procurement Lead Analyst

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Brandon Town, CPSM, CPSD, Procurement Analyst

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\*\*Prick Scholer\*\*

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Nick Scholer, Procurement Analyst

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Beverly Hoemberg

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Beverly Hoemberg, Procurement Analyst

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## STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #110822 for Pre-Engineered Buildings with Related Materials and Services.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
- 2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz, CSSBB, CPPO

Chief Procurement Officer

Jeremy Schwartz